# Pre-Seminar Worksheets 



## Pre-Seminar Worksheets

## Goals to Achieve This Year

Please allow adequate time to give serious consideration to your goals. Carefully considered, realistic goals-that flow out of what's really important to you-are powerful motivators. That motivation will be very helpful to you in following through on the steps necessary to achieve your goals.

## Overall Goals

My overall financial goals for this year are:

## Specific Goals to Achieve

Check the appropriate boxes and write in any numeric details in the area to the right of each item.

|  | Pay off debt: |  |
| :--- | :--- | :--- |
|  | Save for a major purchase (home, car, other): |  |
|  | Save for a dream vacation: |  |
|  | Save for emergencies: |  |
|  | Save to replace items that may wear out <br> (major appliances, home repairs, car): |  |
|  | Save for college expenses: |  |
|  | Save for retirement: |  |
|  | Increase my giving to the church: |  |
|  | Increase other giving |  |
|  | Start my own Business |  |
|  | Other: |  |
|  | Other: |  |

## Pre-Seminar Worksheets

## Net Worth Calculation Worksheet

| What I Own (Assets) |  |
| :--- | :--- |
| Checking Account |  |
| Savings Account |  |
| Other Savings |  |
| Insurance (cash value) |  |
| Retirement |  |
| Home (market value) |  |
| Auto (market value) |  |
| Second Auto (market value) |  |
| Other Possessions (estimate) |  |
| Money Owed to Me |  |
| Other |  |
| Other |  |
| Other |  |
| Total of All I Own: |  |


| What I Owe (liabilities) | Amount | Minimum Monthly Payment | Interest Percentage |
| :--- | :--- | :--- | :--- |
| Mortgage (current balance) |  |  |  |
| Home Equity Loans |  |  |  |
| Credit Cards |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
| Car Loans |  |  |  |
| Education Loans |  |  |  |
| Family/Friends |  |  |  |
| Other |  |  |  |
| Total of All I Owe: |  |  |  |

Net Worth
(Total of All I Own - Total of All I Owe = Net Worth (in earthly terms, not God's!)*
$\qquad$ - $\qquad$ = $\qquad$
*Never confuse your self-worth with your net worth. In God's eyes each one of us is of infinite worth.

## Pre-Seminar Worksheets

## Gift List

List the names of those you for whom you buy gifts and the amounts you typically spend on each occasion.*

| Name | Birthday | Christmas | Anniversary | Other |
| :--- | :--- | :--- | :--- | :--- |
| 1. |  |  |  |  |
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| 29. |  |  |  |  |
| 30. |  |  |  |  |

GRAND TOTAL (of all columns) \$
*You may wish to also include the cost of holiday decorations, entertaining, etc.

Pre-Seminar Worksheets

Notes

## Spending Worksheet A

| Category | Annually |  | Annually |
| :---: | :---: | :---: | :---: |
| Income |  | Food and Beverage |  |
| Work \#1 |  | Total |  |
| Work \#2 |  | Housing |  |
| Rent |  | Mortgage/ Rent |  |
| Tips |  | Property <br> Insurance |  |
| Dividends |  | Electricity |  |
| Interest |  | Heating |  |
| Total |  | Water |  |
| Taxes |  | Sanitation Sewage |  |
| Federal |  | Telephone |  |
| State |  | Cleaning |  |
| Social Security |  | Repairs/ <br> Maintenance |  |
| Local |  | Supplies |  |
| Total |  | Furnishing |  |
| Business Expenses |  | Total |  |
| Auto |  | Transportation |  |
| Travel |  | Car Payments |  |
| Meals |  | Car Insurance |  |
| Office |  | Gas \& Oil |  |
| Total |  | Maintenance/ Repairs |  |
| Giving |  | Parking |  |
| Tithe |  | Tolls |  |
| Missions |  | License Fees |  |
| Charities |  | Total |  |
| Other |  | Clothing |  |
| Total |  | Husband |  |
| Saving |  | Wife |  |
| Savings Account |  | Children |  |
| Mutual Fund |  | Total |  |
| Investments |  |  |  |
| Stocks |  |  |  |
| Total |  |  |  |

## Spending Worksheet B

| Category | Annually |  | Annually |
| :---: | :---: | :---: | :---: |
| Personal Care |  | Gifts |  |
| Toiletries |  | Christmas |  |
| Beauty／Barber |  | Birthdays |  |
| Total |  | Anniversaries |  |
| Medical |  | Weddings |  |
| Doctor |  | Total |  |
| Dentist |  | Children |  |
| Drugs and Pharmaceuticals |  | Baby－Sitters |  |
| Total |  | School Lunches |  |
| Insurance |  | Allowances |  |
| Life |  | Lessons |  |
| Health |  | Dues／Fees |  |
| Liability |  | Day Care |  |
| Disability |  | Total |  |
| Long－Term Health Care |  | Pet Care |  |
| Total |  | Total |  |
| Education／Self－Improve－ ment |  | Installment <br> Payments（Debt） |  |
| Tuition |  | School Loans |  |
| School Books |  | Bank Cards |  |
| Room \＆Board |  | Personal Loans |  |
| Total |  | Store Cards |  |
| Entertainment |  | Gas Cards |  |
| Eating Out |  | Total |  |
| Magazines／ <br> Newspapers |  | Other |  |
| Clubs／Fees |  |  |  |
| Recreation／ Hobbies |  |  |  |
| Total |  |  |  |
| Vacation |  |  |  |
| Total |  |  |  |
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## Pre-Seminar Worksheets

## Your Annual Totals

Transfer the information from the previous pages here to see the whole year in perspective.

| 1. | Income |  |
| :--- | :--- | :--- |
| 2. | Giving |  |
| 3. | Taxes |  |
| 4. | Total Taxes and Giving (2+3) |  |
| 5. | Net Spendable Income (1-4) |  |
| 6. | Food |  |
| 7. | Housing |  |
| 8. | Transportation |  |
| 9. | Clothing |  |
| 10. | Personal Care |  |
| 11. | Medical |  |
| 12. | Insurance |  |
| 13. | Education |  |
| 14. | Entertainment |  |
| 15. | Vacation |  |
| 16. | Gifts |  |
| 17. | Children |  |
| 18. | Miscellaneous |  |
| 19. | Debt [-] |  |
| 20. | Business Expenses |  |
| 21. | Total Expenses (Sum 6 to 20) |  |
| 22. |  |  |
| 23. | Savings |  |
| 24. | Uncommitted Margin (22-23) |  |
|  |  |  |

## Pre-Seminar Worksheets

## Goals to Achieve

Transfer the information from your Goals to Achieve This Year page and put dollar amounts on your goals in light of your annual totals.

| Category/Description | Amount |  |  |
| :--- | :--- | :--- | :--- |
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| Giving |  |  |  |
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| Savings Expenses |  |  |  |
| Retirement |  |  |  |
| College |  |  |  |
| Long-Range Giving |  |  |  |
| Life Style Desires |  |  |  |
| New Car |  |  |  |
| Start Own Business |  |  |  |
| Other: |  |  |  |
| Other: |  |  |  |
| Other: |  |  |  |
| Other: |  |  |  |
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| Debt Reduction |  |  |  |
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## Money Motivation Quiz

This is adapted from the Good Sense Ministry pre-work handouts. Directions: For each of the fourteen questions below, circle the letter that best describes your response.

1. Money is important because it allows me to...
a. Do what I want to do.
b. Feel secure.
c. Get ahead in life.
d. Buy things for others.
2. I feel that money...
a. Frees up my time.
b. Can solve my problems.
c. Is a means to an end.
d. Helps make relationships smoother.
3. When it comes to saving money, I...
a. Don't have a plan and rarely save.
b. Have a plan and stick to it.
c. Don't have a plan but manage to save anyway.
d. Don't make enough money to save.
4. If someone asks about my personal finances, I...
a. Feel defensive.
b. Realize I need more education and information.
c. Feel comfortable and competent.
d. Would rather talk about something else.
5. When I make a major purchase, I...
a. Go with what my intuition tells me.
b. Research a great deal before buying.
c. Feel I'm in charge-it's my/our money.
d. Ask friends/family first.
6. If I have money left over at the end of the month, I...
a. Go out and have a good time.
b. Put the money into savings.
c. Look for a good investment.
d. Buy a gift for someone.
7. If I discover I paid more for something than a friend did I...
a. Couldn't care less.
b. Feel it's okay because I also find bargains at times.
c. Assume they spent more time shopping, and time is money.
d. Feel upset and angry at myself.
8. When paying bills, I...
a. Put it off and sometimes forget.
b. Pay them when due, but no sooner.
c. Pay when I get to it, but don't want to be hassled.
d. Worry that my credit will suffer if I miss a payment.
9. When it comes to borrowing money I...
a. Simply won't-don't like to feel indebted.
b. Only borrow as a last resort.
c. Tend to borrow from banks or other business sources.
d. Ask friends and family because they know I'll pay.
10. When eating out with friends I prefer to...
a. Divide the bill proportionately.
b. Ask for separate checks.
c. Charge the bill to my bankcard and have others pay me.
d. Pay the entire bill because I like to treat my friends.
11. When it comes to tipping I...
a. Sometimes do and sometimes don't.
b. Just call me Scrooge.
c. Resent it, but always tip the right amount.
d. Tip generously because I like to be well thought of.
12. If I suddenly came into a lot of money, I...
a. Wouldn't have to work.
b. Wouldn't have to worry about the future.
c. Could really build up my business.
d. Would spend a lot on family and friends and enjoy time with them more.
13. When indecisive about a purchase I often tell myself...
a. It's only money.
b. It's a bargain.
c. It's a good investment.
d. He /she will love it.
14. In our family...
a. I do/will handle all the money and pay all the bills.
b. My partner does/will take care of the finances.
c. I do/will pay my bills and my partner will do the same.
d. We do/will sit down together to pay bills.

Score: Tally your answers to questions one through fourteen by the letter of your answer:
a. $\qquad$ c. $\qquad$
b. $\qquad$ d. $\qquad$

This simple quiz is designed to give you an indication of how strongly you are influenced by the following money motivations: Freedom, Security, Power, and Love. None are inherently good or bad, although each certainly has its dark side.

The key to your money motivation is reflected in the relative number of $a, b, c$, or $d$ answers.
"A" answers indicate that money relates to Freedom. To you money means having the freedom to do what you like.
"B" answers indicate that money relates to Security. You need to feel safe and secure and you desire the stability and protection that money supposedly provides.
"C" answers indicate that money relates to Power. Personal success and control are important to you, and you appreciate the power money sometimes provides.
"D" answers indicate that money relates to Love. You like to use money to express love and build relationships.

One of the keys to managing money wisely is to understand our relationship to it. We hope this exercise gives you some helpful insights. You may wish to share your scores with your spouse or a friend and discuss whether their perceptions of your money motivations are consistent with your scores.

## Family of origin history

Describe how money was handled in your family of origin. Who managed the family budget? Was that person a spender or a saver? Which are you?

## Commitment Page

Your Giving

| Organization | Monthly | Other than Monthly | Total |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
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Your Tax Summary

| Deductions, <br> Withholdings <br> and Estimates | Monthly <br> Witholdings | Quarterly Estimates | Total Paid Annually |
| :--- | :--- | :--- | :--- |
| Federal Income Tax |  |  |  |
| State and City Income <br> Tax |  |  |  |
| Social Security Tax |  |  |  |
| Total Tax |  |  |  |

## Scheduled Automatic Payments

(This is for payments that get automatically withdrawn from your checking account.)

| Company | Amount | Date of the Month |
| :--- | :--- | :--- |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

Debt Repayment

| Creditor | Balance Due | Interest Rate | Payment Sched- <br> ule per Month | Until |
| :---: | :---: | :---: | :---: | :---: |
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